

# Inclusive design + Precise implementation

Nikita Larter's Design Portfolio



# Bug's mom



#### A Mariah fanatic

Do you know about her acting career?



A thrill seeker Find me on the biggest coaster



A product designer from the Western Arctic! During my five to nine, you can find me at local queer events, creating art, or exploring Toronto's bike trails. I am also:

# **Recent works**







A Smooth Checkout Process

### Shaping Functionality for Impact

Making Sign-up Intuitive

**UX Strategy** 

**Product Development** 

**Product Redesign** 

#### **UX Strategy**

# A Smooth Checkout Process

Optimizing the e-commerce checkout for a leading agricultural solutions provider to increase revenue and enhance user experience.

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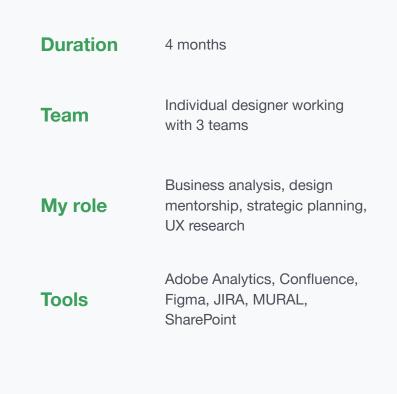
# Background

Our client launched a new e-commerce platform in 10 months, centralizing key products and services.

Six months later, the rapid deployment and feature prioritization led to substantial technical debt, hindering strategic goals.

I joined the project when analytics revealed a significant revenue gap, requiring the attention of the product teams.

Retail



# How can we increase conversion rates to the level of the previous website?

Challenge presented to product owners

Feature work took priority over BAU and tech debt, leading the UX team to believe solutions lay in team backlogs. The amount of UX debt also raised concerns about its impact on the checkout flow.

The UX team hypothesized that addressing this debt would enhance the checkout experience and improve conversion rates. The challenge was prioritizing this work in sprint planning.

#### **Client product owners:**

Which UX improvements should we include in sprint planning? Recognizing the growing tech debt, client POs asked the UX team to prioritize the UX debt.

Already at capacity, the UX team tasked me with compiling findings from various projects and creating a shortlist of UX priorities.

# Approach

Not assigned to a product team, my approach was to:

- Gather historical context from teams
- Audit check out flow
- Prioritize UX backlog with product and UX teams
- Create detailed documentation

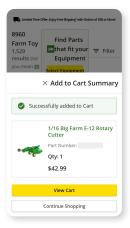
# **Process**

Conduct UX audit Collate opportunities Clean data Create backlog Identify key opportunities

Develop recommendations

# **Conduct UX audit**

I carefully reviewed the desktop and mobile e-commerce journeys, documenting pain points, opportunities, and evidence to validate with the UX team.





A floating "Add to Cart" title with poorly responsive catalog in the background. A modal with insufficient width for legibility and poorly responsive buttons.



Field errors with unclear required status indicators and a double error message.

# **Collate opportunities**

Without a formal process, UX enhancements were scattered across team workspaces. I consolidated captured work in MURAL and collaborated with the UX team to define the project's scope.



Defined scope

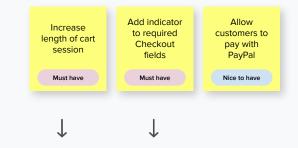
# **Clean findings**

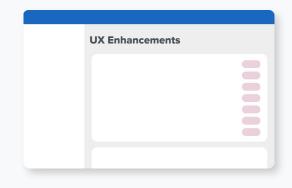
I organized opportunities by size, story type, and location in the flow. Then, I collaborated with product managers to categorize them into "must-haves" and "nice-to-haves."

## **Create backlog**

After creating a JIRA backlog for the "must-haves," with a label to track its progress, I conducted the following analysis:

- Cross-referenced existing work in JIRA
- Finalized stories with analysis and assets
- Consolidated design work into one Figma file





# Identify key opportunities

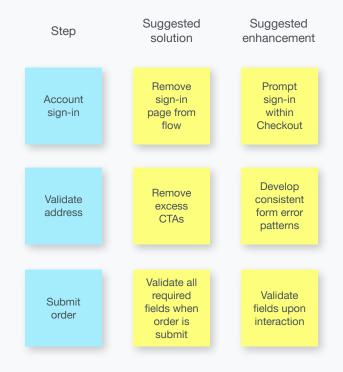
With the newly prioritized UX backlog, we aimed to identify key opportunities for improving conversion rates. Cross-referencing analysis with analytics, we pinpointed three areas in the checkout flow with the highest drop-off rates:



# Develop recommendations

Problem areas identified, we moved into solution development. I formulated recommendations based on existing research and analysis from the audit, and shared them with product and UX leadership.

We opted for two recommendations per area: one to address the customer barrier and another to enhance the user experience.



# **Results**

Organizing UX opportunities yielded two outcomes: strategic recommendations for quarterly planning and a prioritized UX backlog for sprint planning.

Client leadership approved and prioritized the recommendations for the upcoming quarter.

#### 3

strategic recommendations presented to client leadership for prioritization

#### **50%**

reduction in cart abandonment through implementation of recommendations

#### \$3.6 million

in additional annual revenue from retained carts

# Reflections

#### Create the processes you need

I led this project independently, as it surpassed the capacity of siloed teams. Initially, I relied on existing processes and team collaboration to deliver the recommendations. However, after exclusion from key meetings and struggling with team schedules, I realized there were processes hindering the work.

With guidance, I developed new processes to foster collaboration and advance the recommendations. This experience highlighted the importance of establishing effective workflows and confidently advocating for project needs.

# Reflections

#### **Build a network of trust**

During this project, I faced ongoing resistance from key stakeholders who I thought understood and supported the work. To gain their cooperation, I hosted sessions to explain the work, answer questions, and gather input.

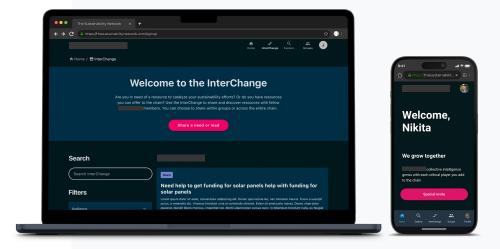
Ultimately, sharing the work with tertiary stakeholders shifted their participation from passive to active. As more leaders and teams became invested, I was able to secure the support of reserved stakeholders and deliver the project.



#### **Product Development**

# Shaping Functionality for Impact

Leveraging user research and iterative product development to design the core features of a social media platform.



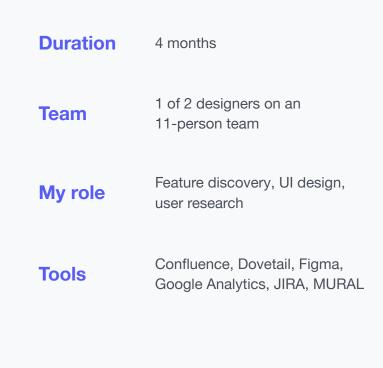
# Background

My team managed Sustainability Network\*, a social media platform accelerating progress towards the UN Sustainable Development Goals by connecting initiatives with resources.

After re-launching in 2020, we focused on improving platform capabilities to foster strategic partnerships and grow our membership base.

\*pseudonym

Non-profit



# Develop two features to secure a partner and boost site engagement

Challenge presented to team

A prospective partner expressed that Sustainability Network didn't fully meet their needs. To secure the partnership, our client POs promised two new features: a customized solution and a machinelearning recommendation feed to boost site engagement.

Our challenge was to deliver both within a tight timeline.

#### Our goal:

# Define and deliver two feature MVPs simultaneously

This was our team's first opportunity to define new features. Each feature posed a unique challenge: the recommendation feed was a specific product idea while the second feature required conceptualization. We wanted to understand the client's goal for these features to ensure they achieved the desired impact.

# Approach

To meet our deadline, we brought in an external team to build the machine learning engine. This allowed us to begin ideating the second feature, and we employed iterative product development to deliver both features on time.

### **Process**

Ideate 2nd feature Gather feed requirements Design and scope features Launch with new design system

### Ideate 2nd feature

The second feature was for our partner but we wanted it to benefit existing members too. Guided by our UX lead, we conducted user research to identify product opportunities.

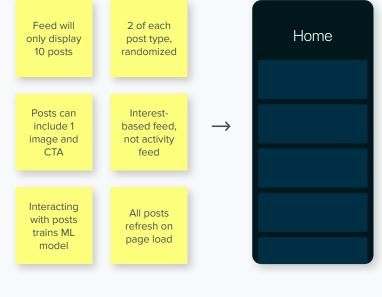
Comparing our partner's goals with user research insights, we found a common desire for a public forum, which guided the development of the new feature. A space for our teams to share their work with each other and Sustainability Network members.

**Partner organization** 

# Gather feed requirements

We weren't involved in the external team's discovery for the recommendation feed, which made understanding the initial requirements challenging.

To address this, the UX lead and I created design artifacts to convey the concept to our team, allowing us to refine it with our technical and user expertise.

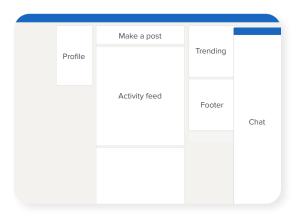


Examples of requirements for the new home feed.

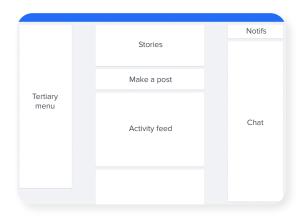
Mockup to visualize requirements.

# **Design and scope features**

With concepts for both features, we created mockups inspired by social media platforms from our competitive analysis. Mid-fidelity mockups revealed detailed microinteractions, prompting close collaboration with our POs to decide on MVP functionality.



LinkedIn was as our primary reference, since most of our users were familiar with it.

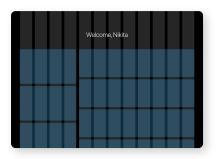


We also referenced sites like Facebook to identify essential social media functionalities.

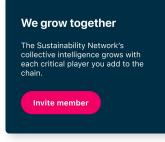
# Apply new design system

To meet the client's demands for ambitious functionality, we heavily relied on our component library during design. This reduced the need for new components and helped us meet our deadline.

#### **Existing components**

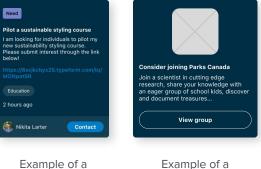


We applied an 8:4 desktop layout to align with other pages.



Example of a card component we used for secondary menus.

#### **New components**



forum post.

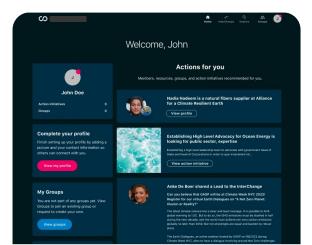
Example of a home feed post.

### **Results**

We launched both features just in time for our partner's onboarding event. While they were the first iteration of the final products, we were proud to deliver core functionalities that significantly drove user engagement.

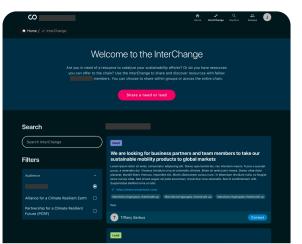
#### Davinci

A recommendation feed powered by machine learning.



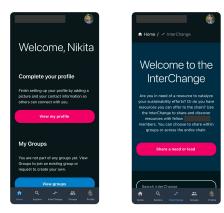
#### The InterChange

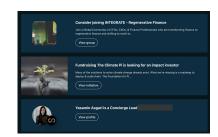
A forum for sharing opportunities and resources.



# **Design challenges**

This project challenged our design process, with both technical constraints and creative differences to navigate. Only post-launch did the UX lead and I realize how these challenges had affected our designs, highlighting missed opportunities:







The Davinci and Interchange feeds were below the fold due to he secondary menu and hero banner. There was little resemblance between posts on the Davinci and InterChange feeds.

# Reflections

#### Iterate beyond MVP

Limited resources meant our features were often MVPs rarely revisited post-launch. This turned each release into a costly experiment, hindering meaningful user interactions and data collection. Despite having feature enhancements in our backlog, we would move on to the next feature.

When tech debt started affecting product quality, I realized the need to balance feature refinement with product development. This taught me to advocate for better resource allocation to enhance features and deliver quality products.

# Reflections

#### **Enable success with KPIs**

As users struggled with new features, our team's confidence in the product dropped. We aimed to create user-centric features but felt disconnected from our product strategy. Vague expectations, like building features for strategic partners, left our direction unclear.

Realizing the importance of clear goals in project success, I learned to establish KPIs for every project, big or small, to measure and guide effective product development.

Next: Making Sign-up Intuitive

Continue

#### **Product Redesign**

# Making Sign-up Intuitive

Designing a simplified and consistent sign-up process to improve site membership and connect sustainability leaders.

Create an account	← → C iii https://thesustainabilitynetwork.com/signup		
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kud esperier Log ininited			<ul> <li>Join sustainaite initiatio</li> <li>Launch calls to action</li> <li>Give back and share you expertise</li> </ul>

# Same team, different project

After re-launching Sustainability Network\* in 2020, we focused on improving platform capabilities to foster strategic partnerships and grow our membership base.

\* pseudonym

Non-profit

# **Duration** 3 months 1 of 2 designers on an Team 11-person team Design system management, My role feature planning, UI design Confluence, Dovetail, Figma, **Tools** Google Analytics, JIRA, MURAL

# How can we improve site membership and engagement?

**Client product owners** 

Despite grounding product decisions in user feedback, site membership and engagement were declining. We recommended focusing on site membership first, as having more members would help us understand and improve engagement. While our client focused on partnerships to attract new members, we analyzed the sign-up flow, which every member had to complete.

#### **Our hypothesis:**

# Streamlining sign-up should directly improve membership

Our sign-up process was longer than most social media sites, with six to eight steps. It hadn't been updated since we relaunched and client POs often had to assist members through it. This mix of qualitative and quantitative data strongly supported the need to redesign the flow.

# Approach

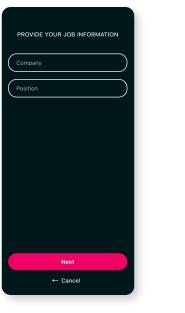
We began an iterative redesign process, using insights from analytics and user testing to identify key opportunities. Expecting mostly front-end updates, we were eager to implement our new design system and make the flow accessible.

### **Process**

Identify user problems Cue technical issues Update design system Implement with new styling

# Identify user problems

We identified two key drop-off points: providing job information and specifying sustainability efforts. Members expressed confusion and overwhelm at these steps, highlighting opportunities for enhanced content and visual design.



Users: Why do we have to provide this information? Volunteers: Do I specify where I work or volunteer?

SELECT YOUR CHALLENGES ADAPT DECISION SYSTEMS TO INTEGRATE/FULLY REFLECT ESG INVESTMENT AND INNOVATION ADAPT FINANCIAL MODELS TO BE ASSESS ESG INVESTMENT AND INNOVATION ADOPT INTEGRATED REPORTING SOLUTIONS FOR COMPREHENSIVE ESG MEASUREMENT, TRACKING AND PLANNING BIODIVERSITY AND HABITAT MANAGEMENT CHEMICALS USE AND DISCHARGES CONFLICT MINERALS SOURCING CONSUMER CARE (WASHING CLOTHES, REPAIR. END OF LIFE DISCLOSURE/TRANSPARENCY DISPOSABLE AND SINGLE-USE EQUIPMENT/ PRODUCT USE AND MANAGEMENT DISTRIBUTION GHG EMISSIONS Next ← Cancel

This 52-item list left users uncertain about whether to choose based on their current pursuits or personal interests.

### **Cue technical issues**

While validating usability issues, our team discovered poor code quality and significant tech debt. Recognizing that it fell below our technical standards, we compiled the tech debt to renegotiate the project scope with our POs.

#### **Examples**

Inconsistent button styling Typography styled incorrectly Improper typography hierarchy Inaccessible components Manually-styled input fields Missing validations for input fields

# Apply and expand design system

With the project's scope expanding to address tech debt, we also updated our design system. This included modernizing our typography styling and increasing the contrast of our brand colors. We finished by establishing clear standards for:

- Typography & buttons
- Spacing & page break points
- Custom components

h1	72 px, bold	h1	3 rem, light
h2	48 px, bold	h2	1.75 rem, bold
h3	28 px, bold	h3	1.5 rem, bold
h4	24 px, bold	h4	1.25 rem, bold
H5	20 px, semi-bold, caps	h5	1.125 rem, bold
Н6	16 px, semi-bold, caps	h6	1 rem, bold
body1	16 px, regular	body1	1 rem, regular
body2	12 px, regular	body2	.75 rem, regular

Left: Previous typography styles Right: Updated typography styles

# Implement with new styling

Using our updated style guides, we rebuilt the sign-up flow with component-based development. This effort focused on internal housekeeping, addressing knowledge gaps, adopting best practices, and refining our QA processes.

These changes, along with using the component library, allowed us to precisely implement the new sign-up flow.

# Buttons and links

 Desktop CTAs are as wide as the content in the button

- One primary button per page
- If there are additional buttons they become secondary or tertiary depending on the hierarachy
- Links are white or blue depending on where the link is
- CTAs with really short text (save, close, etc) are lengthened to 2 columns wide so as not to look awkward
- There are 3 variations of button sizes in the design system (S,M,L) we use exclusively large
- with a couple instances of medium
   the difference between sizes is height
- there will either be 1.5 or 2.5 rem between other content and the button so that it is easy to tap in mobile

#### Desktop buttons

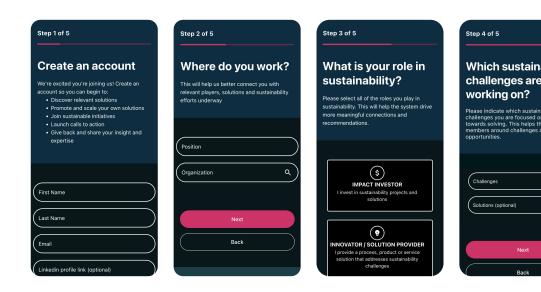
- Dynamic widths based on length of copy
   exception: Edit pages are 4 columms wide
- One primary per page ideally
- There can be multiple secondary + tertiary CTA per page
- There is only 1 instance of tertiary/error (delete X)
- Secondary medium button used in submenus
   There is only 1 secondary medium button
   (view profile)



## **Results**

Members could sign up independently, resulting in a 200% increase in site membership within six months.

- 2 steps shorter
- WCAG 2.0 AA compliant
- Reusable UI components
- Enhanced validation criteria



# Reflections

#### The cost of assumptions

Our team was surprised by the tech debt uncovered during the sign-up redesign, which doubled the project's size. Poor code quality and implementation bugs highlighted gaps in our QA processes.

To prevent future tech debt, we implemented tighter controls throughout development. More importantly, it emphasized the need to create an open environment for asking questions and learning together, alongside agile rituals and principles.

# Reflections

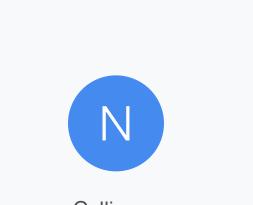
#### Support decisions with evidence

I advocated for redesigning the sign-up flow and was excited when it was prioritized, marking my first opportunity influencing work prioritization. However, I was taken aback when the project came under question after the work had already begun.

Fortunately, the project's goal of removing membership barriers prevented deprioritization. This emphasized the importance of having a clear goal and evidence to support prioritization decisions and rally support.

My knowledge + Your vision

Let's connect



Calling...

# Nikita Larter

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